2020 Physician Recruiter Guide

Reserve Your Spot at the Largest Recruiting Event from the American Academy of Pediatrics
The American Academy of Pediatrics' Virtual Career Fair offers more opportunities to connect recruiters with candidates worldwide. Increase the effectiveness of your recruitment program by hiring faster and reaching more pediatricians, pediatric subspecialists, researchers, and academics through your very own fully-customized employer booth.

**Why exhibiting in the AAP Virtual Career Fair Is a Smart Choice for Physician Recruitment:**
- Work at the virtual event anywhere you like! All you need is your laptop, tablet or digital device and an internet connection. (Note: the AAP is not responsible for Internet connectivity and other technical requirements for online participation).
- Reach an even larger pool of candidates in general and pediatric subspecialties with combined email promotion to AAP Membership (distribution 67,000+).
- Save money. Budget-friendly virtual booths reduce costs like travel, food, and lodging.

**Capture the potential to reach** 67,000 AAP members & residents in training!

**Area of Interest***
- General Pediatrics ........................................... 71%
- Pediatric Subspecialty ..................................... 18%
- Academic Medicine ........................................... 7%
- PAs, NPs ........................................................ 2%
- Allied Health Provider ..................................... 1%
- Pediatric Surgical Specialty ............................. 1%

*Averages based on job seeker data obtained between 2018–2019.

**Featured Employer Recognition In Print & Online**
Recognition in digital issues of the AAP Career Opportunities Guide
- Logo placement in 3 emails to all 67,000 members and residents in training before each event

**Prominent recognition through journal house ads in Pediatrics®, Pediatrics in Review®, Hospital Pediatrics®, and AAP News®**

Contact Rhonda Truitt at 443-512-8899, ext 106 or email rhonda.truitt@wt-group.com
AAP Helps You Maximize Your Virtual Employer Booth at Every Stage of the Virtual Career Fair

**Before:** Employers receive a virtual booth build kit pre-event with specs for hosting marketing collateral and recommendations for optimizing your company’s brand.

**During:** Participate in private chats. Browse uploaded job seeker CVs, direct message and schedule interviews with registrants about job opportunities.

**After:** Receive a complete list of job seeker contact information, demographics, job preference indications and a job seeker lead list report for better post-event prospecting.

---

**Customize your branded booth with images, logos, videos, links, and job postings**

- Customized virtual booths match your corporate branding and marketing collateral
- Post-show registrant lists and in-depth demographic reporting allow for quality candidate vetting and prospecting
- AAP Virtual Career Fair job postings are also included on PedJobs.org, the official career center of the AAP
- Live chat with candidates fielding candidate questions
- Receive unparalleled exposure for your organization with event promotions from display ads in our largest journals, all-member emails, on our social media channels, and AAP Career Opportunities Guide

---

“The AAP Virtual Career Fair was the best recruitment fair I have participated in! The amount of registered attendees was very impressive. I loved that I was able to sit at my desk, chat with potential candidates and search CVs all at the same time.”

-Patty A. Shipton, FASPR Physician Recruiter
Penn State Health Milton S. Hershey Medical Center
Penn State College of Medicine

“I have had two successful in-person interviews with candidates that I met at the AAP Virtual Career Fair. It was well worth the time and money!”

-Dr. Saba Cossor, Child and Adolescent Center, Southgate, MI

Contact Rhonda Truitt at 443-512-8899, ext 106 or email rhonda.truitt@wt-group.com
AAP Virtual Career Fair Advertising Packages

- Job openings: up to 30 positions
- Content tabs within your virtual booth for information, including company profile, videos, job openings, and FAQs
- Post-event reporting: booth visits, chat transcripts, curriculum vitae (CVs), applications, lead list of registered candidates including demographic and contact information
- Post-event: all job openings will be accessible to job seekers 30 days after each event
- Access to CVs and candidates profiles; schedule interviews
- AAP Career Center / PedJobs.org online advertising (1 ad)
- Quarter-page display ad in digital Career Opportunities Guides (Winter, Spring, and Fall editions)*
- Classified print text ads in Pediatrics and AAP News (AAP featured employer icons), and digital Career Opportunities Guide*.

Upgrade your Featured Employer package with these additional advertising options:

Digital Advertising Package $999* (Per event) Advertising value over $10,000!
- One full or half page ad in the digital Career Opportunities Guide to 67,000 email distribution*
- One banner ad on the AAP News & Journals Gateway Network (20,000 impressions per ad - 30 days) potentially reaching 1.3 million monthly readers
- AAP Career Center Online Ad for 60 days per ad: reaching an average total of 44,000 job seekers
- Logo recognition in email communications to residents and fellowship trainees
- Logo recognition in email marketing campaign to all AAP members

Pediatrics Print Advertising Package* (select one)
- One full page ad in Pediatrics print - $2,200 (per event)
- One quarter page ad in Pediatrics print - $880 (per event)
  - One issue only, 70,000 circulation (first available issue)

Video Package* $2,200 (Per event)
- Belly band ad in digital Career Opportunities Guide to 67,000 distribution

Tip Cover Advertising Package*
- $15,000 (Per event)
  - Tip print ad on the cover of Pediatrics in Review (month of event)
  - 25,000 - 34,000 circulation distribution for one month

Contact Information

Company Name
Name and Title of Contact
Address
City/State/Postal Code
Telephone and Fax Numbers
Email Address (Required)

Credit Card Payment

CREDIT CARD NUMBER

PRINT NAME AS IT APPEARS ON CARD
EXP. DATE

PHONE

SIGNATURE

To protect your credit card information, please return as a secure or encrypted email

* Availability based on commitment date and AAP print production deadlines.
Meet your recruitment goals and attract top talent that choose membership in the American Academy of Pediatrics.

PedJobs.org

Recruit quality physicians through the official job board of the American Academy of Pediatrics

**PedJobs 2018-2019 Facts & Stats**

- 137,000 annual job seekers
- 69,000 searchable job resumes monthly
- 69,000 page views monthly
- 2,000 searchable jobs per month
- 225 new jobs posted monthly

PedJobs is also Indexed on Google Jobs
AAP Member Distinction
The American Academy of Pediatrics is a member organization representing 67,000 pediatricians committed to the optimal physical, mental, and social health and well-being for all infants, children, adolescents, and young adults.

AAP Members are vocal advocates for kids and their communities, stay connected and educated, read Pediatrics®—the most-cited journal in pediatric medicine—and AAP News™ cover to cover monthly.

PedJobs Job Posting Rates*
AAP 30-Day Online Posting // $430  BEST SELLER
AAP 60-Day Online Posting // $835
AAP 90-Day Online Posting // $1,220

Ask About Online Job Posting Advertising Upgrades

Online Posting and Advertising in 1 Print Issue of Pediatrics and AAP News

Featured Job posting
Increase your visibility in these essential publications distributed to all AAP Members with a Featured Job posting starting at $200.

Network Distribution
Broadcast your local posting to a wider job seeker audience on relevant sites within the National Healthcare Career Network.

Monthly Job Alerts
Increase your visibility on monthly job alerts emailed to 78,000 AAP members and active job seekers. Featured job postings starting at $300 per month.

Contact Us for Customized Recruiting Solutions
Rhonda Truitt
Advertising Manager
The Walchli Tauber Group, Inc.
443-512-8899, Ext. 106
443-490-4003 Fax
rhonda.truitt@wt-group.com

Learn more at jobs.pedjobs.org/employers/